

FEDERICA ARDUINI INTERVIEW

Was the company born in 1957?

«Yes, our company was founded in 1957 for the transformation and trade of exotic and national woods, born as a sawmill, throughout its history it has expanded the outlet markets and also the technology within it.

What is your specialization?

«The Arduini Legnami company specializes in the import, national sale and export of timber in logs, sawn timber, boards, boulders and solid and lamellar planks. The logs that arrive at our yard are sawn in our sawmill in boards, dried, treated naturally and possibly reworked, at the customer's request, in the second processing department (also house-climate dimensions). Our timbers can be used for the production of windows (pine, fir, oak, mahogany, iroko, ...), furnishings (walnut, mahogany, panels ...), funeral coffins (exotic, yellow pine and ash ...), shipyards (mahogany, iroko, teak ...), etc. The wood is reworked in the owned sawmill, treated with special drying and evaporation plants, and stored in the large warehouse in Roveleto (PC) where the company headquarters are located. Today our factory occupies about 45,000 square meters, of which 15,000 covered rationally organized. Strengthened by a long experience, we intend to intensify our presence in the producer markets in order to guarantee our customers an ever greater continuity in the flows of raw materials ».

What are the types of wood you offer?

«Raw timber from African tropical hardwoods, American and European temperate hardwoods, resinous North American and European, but also Burmese Teak and Meranti. We also supply "finger jointed" and "full list" laminated wood uprights for doors and windows, in particular: Pine, Fir, Larch, Meranti, European and American oak and African woods such as Mahogany, Iroko and Niangon, marketed or produced by us also evading orders on customer list ".

Where does it all originate and where are your sources?

«First of all I want to say that the long journey of wood from the forest to the end user takes place in compliance with effective eco-sustainable management, and

selected sources in the most important forest areas of the world guarantee a complete choice and high quality levels.

Our sawmill has been specialized for 50 years in the import and trade of wood that comes from all over the world, in particular from Equatorial Africa, North America, Northern Europe and Eastern Europe. For their purchase we turn both directly to the producing countries and to trusted and reliable professional agents. We collaborate with them in choosing the most suitable wood species to meet the needs of our customers, and in the search for quality. For this reason we scrupulously check every single load of logs and semi-finished products from the time of testing in the area of origin until receipt in the port of arrival ".

What is the added value that you know how to give to your loyal customers?

«We certainly have the ability, even more than before, to deliver to our customers the goods they need, made to measure, quality and quickly. This added value that customers can obtain from us is the result of multiple activities: the continuous availability of material both in logs and boards, the availability of a sawmill that can produce "tailor made", the second processing department for production of semi-finished products in fixed sizes or planks, the availability of lamellar for windows, wooden panels; the drying, evaporation (vaporization) and other wood treatment department; testing of timber for width, thickness and length ". All thanks also to an adequate enhancement of human resources, we have created a flexible and dynamic organization particularly attentive to market inputs.

How do you think the world of wooden windows has changed from your observatory?

"It is clear that this is a world that has had to change to respond to new priorities of efficiency and quality, restructuring itself both at an organizational and production level, and at a managerial and objective level. The crisis has also downsized the sector, and the remaining companies are selected, demanding companies that know the product and the market, knowing how to properly evaluate the financial aspects and the planning of each activity internally. We believe that our stock of fifty different wood species and knowing how to respond to the specific needs of this sector in a timely and precise manner are our winning weapons to be the interlocutor par excellence of the window and door frames manufacturer in Italy ".